

11th Annual Volk Field Small Business Conference

June 27 - 28, 2017

Volk Field Air National Guard Base, Camp Douglas, WI



**11th Annual Volk Field
Small Business Conference**
THE FUTURE OF THINGS
June 27 - 28, 2017- Camp Douglas, WI

June 27, 2017

AGENDA

- | | |
|---------|---|
| 8:30am | Exhibitor setup |
| 9:00am | Registration and refreshments |
| 10:00am | Welcome and Introductions – <i>With Terry Whipple, Executive Director, Juneau County Economic Development Corporation, and Aina Vilumsons, CEO, Wisconsin Procurement Institute (WPI)</i> |
| 10:15am | The Future of Volk Field – <i>Commander Colonel David May, Volk Field Air National Guard Base, Camp Douglas, WI</i> |
| 10:40am | The New Economy and Changing Demographics - <i>Dennis Winters, Chief Economist, Wisconsin Department of Workforce Development, Madison, WI</i> |
| 11:40pm | How Secure is your Cyber Future - <i>Dane Deutsch, President, DCS Netlink, Rice Lake, WI</i> |
| 12:15pm | LUNCH and Small Business Pitch Contest - <i>catered by Silver Star Bistro, New Lisbon, WI</i> |
| 1:00pm | Insider Briefing on Emerging State and Federal Issues and Policies – <i>Jeff Mayers, President, WisPolitics.com, Madison, WI</i> |
| 1:50pm | BREAK |
| 2:15pm | Rapid Fire – the Future of Many Things <ul style="list-style-type: none">• <i>Future of Small Business Financing</i> – Eric Ness, Wisconsin District Director, US Small Business Administration, Milwaukee, WI• <i>Future of Energy</i>, Dan Schoepke, Business Performance Metrics Manager, Alliant Energy, Madison, WI, Katherine Klausung, Project Manager, RENEW Wisconsin, Madison, WI & Rob Everhart, Director of Sales, eTECH LED, Madison, WI |

- *Future of Manufacturing* – Robert Oliver – Operational Excellence & Growth Adviser, UW-Stout Manufacturing Outreach Center, Menomonie, WI
- *Future of Advanced Composite Materials* – Ron Hagemann - Chief Executive Officer, New Composite Partners, Edgerton, WI
- *Future of Wisconsin Military Bases* – Danielle Jones – Sector Development Manager, WEDC, Madison, WI
- *The Magic Future of Internet Things* – Dane Deutsch – President and CEO, DCS Netlink
- *The Future of Federal Contracting* – Aina Vilumsons – Chief Executive Officer, Wisconsin Procurement Institute (WPI), Milwaukee, WI

4:30pm

End of program

4:45pm

Reception – *at Runway's Edge (on base), sponsored by Bentley World Packaging Ltd.*

7:00pm

End of Day

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|---------|---|
| 7:30am | Exhibitor setup |
| 7:30am | Registration and refreshments |
| 8:30am | Welcome by Volk Field Representative |
| 8:45am | Brad Pfaff, Deputy Director of Staff, Office of Congressman Ron Kind (WI – 3) |
| 9:00am | Welcome by Hosts and Introduction of Attendees |
| 9:30am | Government Contractor Mentoring Panel <ul style="list-style-type: none">• <i>Michels Corporation</i> – Herb Miller, Sr. Manager Supplier Diversity & Business Development, Brownsville, WI• <i>American Pride Industrial Equipment & Services LLC</i> – Bill Capelle, Director of Operations, Green Bay, WI• <i>Fastenal</i> – Robert Spence, Compliance Lead/Small Business Liaison Officer, Winona, MN• <i>Oshkosh Defense</i> – Bridgette Lorrigan-Shuh, Small Business Liaison Manager, Oshkosh, WI |
| 10:15am | BREAK |
| 10:45am | Government Agency Panel - Moderated by WPI <ul style="list-style-type: none">• <i>Fort McCoy</i> – Tony Steinhoff, Deputy Director, Mission & Installation Contracting Command (MICC), Fort McCoy, WI• <i>Department of Veterans Affairs</i> – Steve Maier, Small Business Liaison, Milwaukee, WI |

- *US Army Corps of Engineers – Chicago & Detroit Districts – Bonita Carroll, Deputy for Small Business, Chicago, IL*
- *US Army Corps of Engineers – St. Paul District – Kim Ramsay, Deputy for Small Business, St. Paul, MN*
- *Wisconsin National Guard, Madison, WI*
- *General Services Administration – Kimberly Hutchinson, Small Business Specialist, Chicago, IL*
- *Wisconsin Department of Military Affairs Division of Emergency Management – David Marcum, Procurement Specialist, Madison, WI*
- *US Small Business Administration - Great Lakes Region – Jan Kaiser, Procurement Center Representative, Chicago, IL*

11:45am **LUNCH with Awards Presentation**– *catered by BP Smokehouse, Tomah, WI*

1:00pm – 4:00pm ***On-base museum open***

1:15pm – 3:30pm ***Buyer Meetings***

3:30pm **Last Buyer Meeting**

4:00 **End of Program**