



**13th Annual Wisconsin
Government Opportunities
Business Conference (GOBC)**

In partnership with Volk Field ANG and Fort McCoy

**July 30 – 31, 2019 at
Volk Field ANGB, Camp Douglas, WI**

July 30, 2019

AGENDA

- 8:00am **Registration and Breakfast**
- 9:00am **BRIEFINGS**
- **Commander Briefings from Volk Field and Fort McCoy**
 - **State and Federal Government Update**
 - **Infrastructure**
- Noon **LUNCH**
- 1:00pm **WORKSHOPS**
- **Military Construction**
 - **Preparing Government Bids**
 - **Developing Your Capabilities Statement & Marketing Plans**
 - **Getting Paid by the Government**
 - **Information Security**
 - **Supplying the Federal Government – for Manufacturers**
- 4:00pm **TEAMING and PARTNERING**
- 5:00pm **ON BASE RECEPTION**

July 31, 2019

AGENDA

- 8:00am **Registration and Breakfast**
- 9:00am **Panels and Discussions – Selling to Government Agencies & Corporations**
- 11:30am **LUNCH**
- 12:30pm **ONE on ONE MEETINGS**
- 4:00pm **END OF CONFERENCE**