



**13th Annual Wisconsin
Government Opportunities
Business Conference (GOBC)**

In partnership with Volk Field ANG and Fort McCoy

**July 30 – 31, 2019 at
Volk Field ANGB, Camp Douglas, WI**

July 30, 2019

AGENDA

- 7:30am Registration and Breakfast
- 9:00am BRIEFINGS
- Commander Briefings from Volk Field and Fort McCoy
 - State and Federal Government Update
 - Infrastructure
- Noon LUNCH
- 1:00pm WORKSHOPS
- Military Construction
 - Preparing Government Bids
 - Developing Your Capabilities Statement & Marketing Plans
 - Getting Paid by the Government
 - Information Security
 - Supplying the Federal Government – for Manufacturers
- 4:00pm TEAMING and PARTNERING
- 5:00pm ON BASE RECEPTION

July 31, 2019

AGENDA

- 7:30am Registration and Breakfast
- 9:00am Panels and Discussions – Selling to Government Agencies & Corporations
- NOON LUNCH
- 1:00pm ONE on ONE MEETINGS
- 4:00pm END OF CONFERENCE